OFFERING

FLEET CARD

CARD SOLUTION FOR FUEL RETAILERS

SINCE THE LATE 1990S, CSC AUSTRIA HAS SUCCESSFULLY MANAGED FUEL RETAIL CARD - DEVELOPMENT FOR ITS LARGER OIL & GAS CLIENTS. TODAY, CSC OFFERS A HIGHLY SOPHISTICATED CARD AND CLEARING SOLUTION FOR TRANSACTION MANAGEMENT AND CLIENT NEEDS.

CONVENIENT FOR BUSINESS MATTERS AND NOTABLE FOR ITS LEADING EDGE TECHNOLOGY, THE CSC FLEET CARD IS ESSENTIAL FOR A SMOOTH TRANSACTION PROCESS AND OVERALL BUSINESS EFFICIENCY.

OMV and STATOIL currently use the CSC Fleet Card, which meets all requirements of R (ROUTEX Alliance) – the biggest refueling network in Europe.

CSC Fleet Card:

The best tool for supporting the paperless transaction process – covering processing and clearing, condition management, billing, and even client self services.

CSC FLEET CARD – SUPPORT FOR FUEL RETAILERS

Fuel retailers should take advantage of this solution, particularly when their business pertains to:

- A loyalty policy related to travel purchases.
- Filling stations providing fuels, lubricants and other on-road products and services across an international network.
- Corporate clients as carriers and other logistic, travel and transport companies, or companies operating fleets of cars or trucks.
- Cooperation with distribution partners in an effort to share regional markets, thereby causing cross-selling, process adaptation, and data integration.
- A direct benefits system and the opportunity to enhance brand recognition.

CSC Fleet Card – Contribution to Extended Business, Client Loyality and USP

With today's global markets and diversified consumer needs, fuel retail clients require distinguished usability standards. Therefore, CSC Austria's Oil & Gas Practice has developed a superior card solution—one based on client experience, state-of-the-art technology, and leading-edge system development skills — that fulfills our clients' current needs.

The solution's most advantageous and appreciated benefit is its application of three important business contributions:

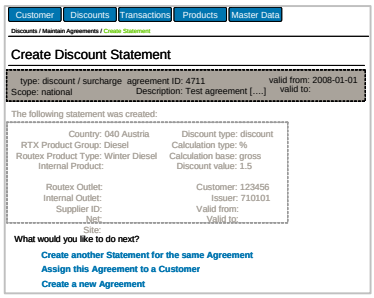
- Contribution to Extended Business — it simplifies the integrative business approach. Working with partners, cross-selling, and new market expansion become much easier.
- Contribution to Client Loyalty — Its user-friendliness, consumer-specific discounts, and secure and standardized service levels result in client loyalty and retention.
- Contribution to USP — Its ability to provide the same secure and standardized service levels, regardless of international location, allows for continued client trust and confidence.

CSC FLEET CARD – SECURE CLEARING FROM END TO END.

The main tasks of transaction clearing are comprehensive, secure, and user-friendly. They include:

- Transaction validity inspection
- Transaction distribution to and among the responsible partners
- Billing of clients and involved partners

An application made for the future – process-oriented and developed with the newest technology



OVERVIEW OF CHARACTERISTICS

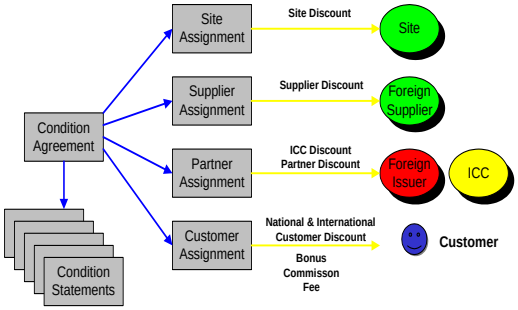
- Domestic and international transaction clearing solution.
- Card functionality applies to businesses, fleets, private clients, credit/debit processes, and specialty cards, e.g. service, loyalty and bonus cards.
- Processing of alternative means of payment (e.g. m-commerce, transponder).
- Individually adapted convenience for the collaboration partners (the fuel retailer and its distribution partners/clients).
- High level of standard attributes for IT systems, e.g, a high level of transparency, flexible design of processes, ideal preparation of data, online specification of the solution.

SCOPE OF SERVICES

- Domestic and international electronic payment transaction clearing: collection, validation and distribution of payment transactions from clients of different fuel retailers or other partners.
  National/international transaction clearing with flexible billing with an SAP interface.
- Centralized processing of border-crossing deliveries for an optimal handling of value added tax
- Mature client and card management: multi-issuer, multi-acquirer, and multi-currencies.
  A multilingual administration of personal cards, including card replacement, card reissue, PIN code generation, other security elements, and the processes with the embossing company for card personalisation.
- Support with all paperless transactions: by credit card, fleet card, payment card, debit card, mobile phone, client cards, etc.
- Management of the collaboration partners: administration of all distribution partners, further retail or other cooperation partners, authorizers, corporate clients, POS (points of sale), and their basic settings, conditions and allocations.
- Billing procedures providing flexibility and individual adaptability: procedures can be based on several accounting periods (weekly, bimonthly, monthly, or on demand), in € or in any other currency, organized as collective or single invoices, as paper or electronic bills, and they may comprise partner billing, or that of clients and filling stations.
- Integration of European toll systems and local additional services
- Fraud Management:
  e.g. a sophisticated stop list solution preventing card-misuse: Option to stop single cards, groups of cards or an entire client account. Black and white list management is clear and conducted in a simplified manner.
- Special feature: Handling of conditions:
  Efficient parameterization makes it possible to support all individual agreements among the collaboration partners.
  Conditions supported by the solution:
  - General and specific client discounts or surcharges.
  - General and specific client bonuses.
  - Client commissions.
  - Client fees (handling fee)
  - POS discounts or surcharges.
  - Discounts or surcharges for partners (e.g. foreign service providers or foreign card issuers.)

  These kinds of conditions can be applied to single transactions or to a defined group of transactions.
  The conditions assigned are calculated online or within the the billing process.
  The different conditions, which can be combined, will be grouped by statements to separate agreements. Each of these statements consists of defined criteria, which will be applied to the transactions.
  Criteria for the definition of statements:
  - Country codes.
  - Product groups or product types.
  - Supplier – network – filling station.
  - Categories of filling stations.
  - Quantity limits.

EFFICIENT PARAMETERIZATION MAKES IT EASY TO TRULY PERSONALIZE THE PROCESS ACCORDING TO INDIVIDUAL CONDITIONS AND CLIENT NEEDS.



Card Self Service – a high performance feature of the card solution.

HIGH PERFORMANCE FEATURE

Card Self Service - this web-based feature offers access to online transaction management for all collaboration partners according to their authorizations.

The high level of self service available to corporate clients relieves the service provider's staff from handling the client relation tasks.

CHARACTERISTICS OF CARD SELF SERVICE

- High-performance card services (card ordering, locking, deleting etc.).
- Efficient fleet management (the administration and management of drivers, cars, trucks and costs)
- Downloadable billing information.
- Reports and analysis, e.g. comparison of vehicles' costs, analysis of variance. export of report data into tables or graphs
- Statistical reports on the user access.
- Can be used as an independent web-application or integrated in a web-portal.
- Encrypted data transmission (SSL) and fully integrated session management guarantee a state-of-the-art security standard.
- Transaction monitoring and status authorization.

ADDITIONAL MAIN CAPABILITIES

- Data Exchange: integrated management, configuration and monitoring of the data-interfaces facilitate an easy integration into both internal IT-environments and external systems, e.g.:
  - Online information system for corporate clients and client relation departments.
  - SAP (master data, unsettled accounts)
  - ERP integration (finance, debitors, e.g. SAP).
  - Data warehouse (e.g. SAP BW).
  - System partners
- Freely definable client structure.
- Management of language (incl. reference-language)
- Multilingual application — the end user can autonomously select a preferred language.
- Extensive user administration.
- Fully automated processes.
- Web access — both the CSC Fleet Card and Card Self Service are fully web-enabled.
- Possibility of handling different clients.
- Configurable invoice layout.
- ROUTEX-Standard.
- Acceptance of foreign issuers' cards.
- Process-oriented approval system

Contact:

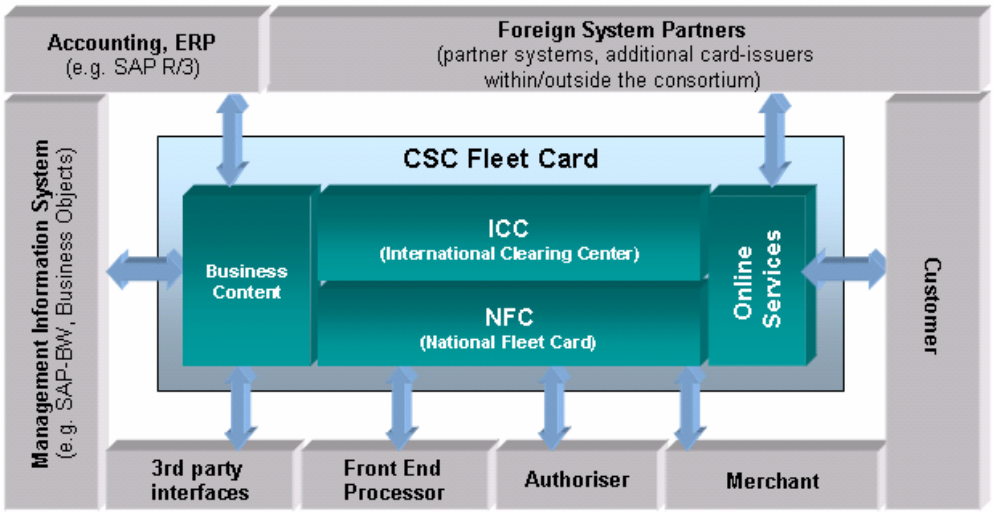
CSC Computer Sciences
Consulting Austria GmbH
Karl Biedermann
Millennium Tower
Handelskai 94-96
1200 Vienna
Telephon: +43.1.20777.0
Telefax: +43.1.20777.1090
e-Mail: kbiedermann@csc.com

ADDITIONAL FEATURES

- Job monitor — for managing and controlling jobs — a prerequisite for the automation of processes.
- Message repository — for definition, management and controlling of interfaces e.g. for the data transfer between system partners or data export in excel format.
- Trace and action logging — for protocol technical and functional system messages.
- Standardized data-interface (Business Content)

TECHNOLOGY APPLIED

- ORACLE RDBMS and Developer (Forms, Reports).
- PL/SQL, PSP (PL/SQL Server Pages), JSP.
- Oracle iAS, JavaScript and HTML.
- A list of advantages are attributed to the deployment of the ORACLE product family:
  - Platform independency
  - High reliability
  - Automated restart and recovery procedures after unforeseen system outages
  - Query possibilities for user-defined reports via standard database interfaces (e.g. ODBC, JDBC)
  - Applied development tools can withstand future technological changes
  - Technical ORACLE knowledge is widespread



© Copyright CSCAT_Fleetcard_2008_V01