



BUSINESS SOLUTIONS
TECHNOLOGY
OUTSOURCING

CSC TRUSTED CLOUD SERVICES
**GET STARTED ON
YOUR CLOUD
JOURNEY**

**THE CSC
CLOUD
ADOPTION
ASSESSMENT**

CSA *cloud security allianceSM*



YOUR BLUEPRINT FOR BUSINESS TRANSFORMATION

CSC, the world's leading independent systems integrator, has a track record for successful delivery of complex business transformations. If you're thinking of using the cloud to transform your business, we can develop a complete blueprint that details the suitability of your business processes for delivery through an appropriate cloud-based model. We will decode all the "as a service" possibilities — infrastructure, platform, software, process — to determine "The Right Cloud, The Right Way."

Start your journey to the cloud today, with the CSC Cloud Adoption Assessment.

ARE YOU READY FOR CLOUD?

Cloud computing promises game-changing business benefits. But in business, few things are black and white. Most businesses can benefit from selective use of the cloud. But where? You're probably facing a barrage of questions:

- How do we untangle the multitude of options in the rapidly developing cloud marketplace?
- How do we know that our choices will support our business strategy?
- What processes should we migrate?
- How much control should we relinquish?
- How will cloud services change our procurement and management policies?
- Which services offer the right performance and security?

WHAT IS IT?

There is a confusing variety of cloud-based services on offer: some mature (think of cloud-based backup storage) and others not; some designed from the ground up as enterprise solutions, others evolved from consumer services. If you migrate to cloud computing services, you need to understand all of these factors to avoid introducing new sources of complexity and risk to your organization.

This means that you can't afford to view cloud computing as purely an IT project.

If you focus on IT architectures and applications, rather than on how these support business processes and your organization's strategic objectives, you're unlikely to achieve the full benefits or mitigate the potential risks.

Our three-week cloud adoption assessment will give you a head start in understanding the complexity of the cloud computing ecosystem. We'll help you assess the suitability of your business processes for delivery through an appropriate cloud-based model.

We'll help you decode the options: all the "as a service" possibilities — infrastructure, platform, software, process — and the different types of cloud: private, public, hybrid and so on.

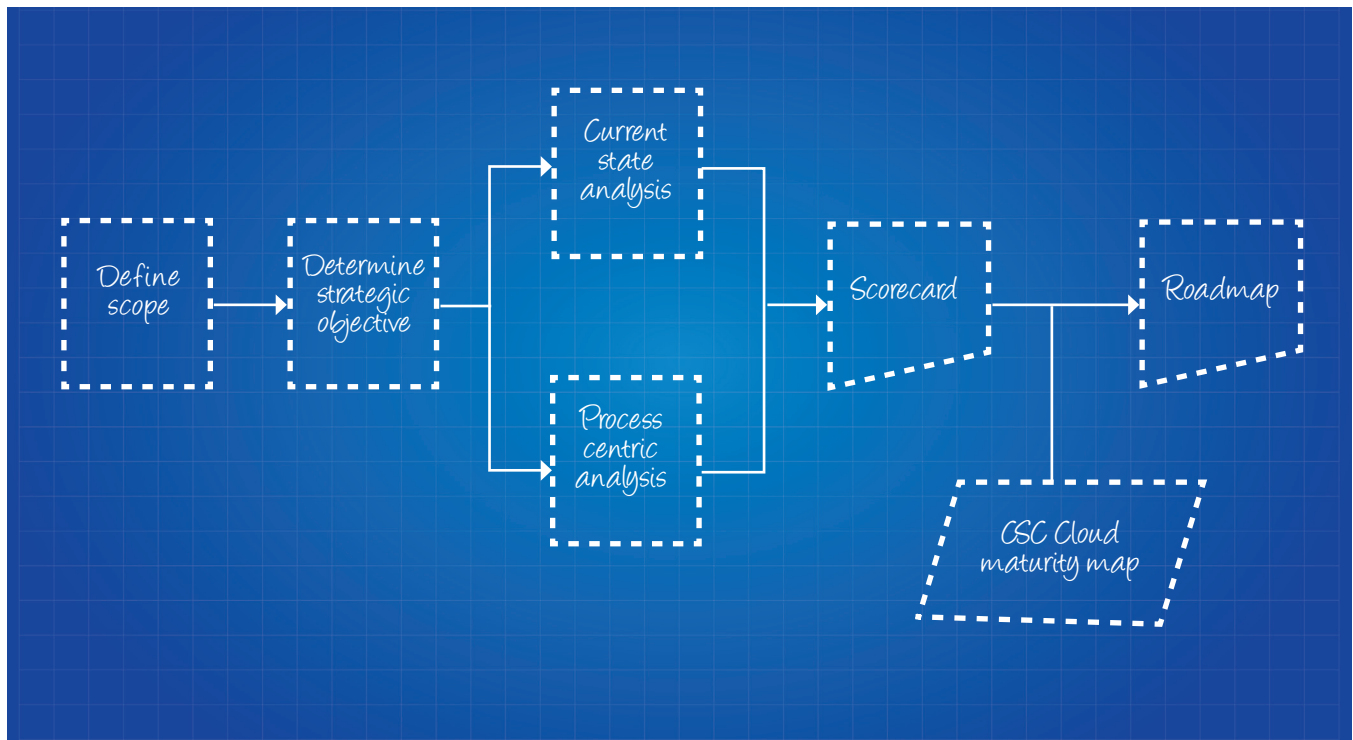
Finally, we'll give you a roadmap to help you prioritize your cloud migration and transformation activities.

HOW DOES IT WORK?

Businesses revolve around processes, so that's where we start. This approach ensures that both business and IT leaders are engaged and our assessment is based not just on technical feasibility or a single factor, such as cost, but includes all the issues that are important to your organization.

We appreciate that every business is different. So we consider your strategic objectives, the way you're organized, your regulatory constraints and your key differentiators.

THE CSC CLOUD ADOPTION ASSESSMENT PROCESS



Another advantage of our process-focused approach is that it provides a clear scope for your assessment. Most organizations rely on a small number of core processes. These will include common processes such as order-to-cash or procurement-to-payment, as well as industry and company-specific ones. You may have a good idea of the processes you want to consider; if not, we'll advise you based on our experience with organizations like yours.

We score each process to identify its suitability for transfer to a cloud delivery model, taking into account the IT services and security frameworks that apply to it, and the contractual and regulatory constraints within which it operates. We identify any barriers to migration arising from your existing IT setup or the way your organization works.

As well as scoring the top-level process, we drill down to its component processes and assess these to make sure that they fit with the top-level assessment. If not, we'll advise you of changes you can make to align the component process, or it may need to be "extracted" as a separate target process with its own suitability score.

WHAT DO I GET?

Suitability scorecard. The suitability scorecard gives you much more than a yes/no assessment of whether the process is suitable for migration to a cloud-based model. It tells you the ideal level at which you should be looking for a cloud-based alternative: process as a service, software as a service, platform as a service or infrastructure as a service.

Cloud adoption roadmap. The roadmap identifies the processes that will ensure the most benefit to your organization if delivered through an appropriate cloud model. As well as prioritizing your processes for you, we use our extensive knowledge of the maturity of different types of cloud service, our continuing assessment of all the key market players and our experience in enterprise service delivery, to recommend the type of cloud that each process is suitable for — public, private, community or hybrid — and the factors you should consider that may distinguish between different service providers.

WHY CSC?

Unlike other companies, we believe in sending only experienced, senior CSC transformation consultants to perform your Cloud Adoption Assessment. They will work with you to define the scope of your assessment, perform the assessment and produce the reports. They will also be there to answer your questions.

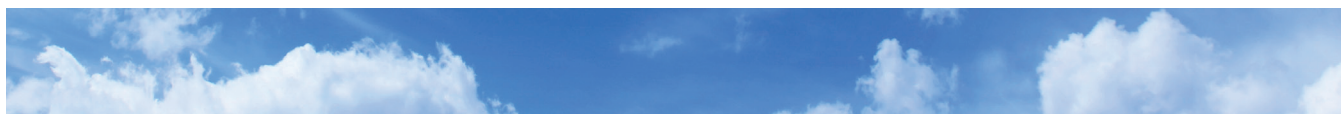
- We have more than 40 years of experience delivering secure, managed enterprise services.
- As the world's leading independent systems integrator, you can rely on us for impartial, unbiased advice.
- All our consultants all have in-depth industry experience, and many have written seminal texts in their field.
- Many organizations, across industry sectors, rely on our large-scale hosting expertise for their critical infrastructure.
- We have close relationships with all the key players in the enterprise cloud space, including Google, Microsoft, Amazon and salesforce.com.
- Our Leading Edge Forum has been researching cloud-based models and technologies since the emergence of cloud computing, providing advice and guidance to many early adopters.
- We provide services to some of the world's most security-conscious customers, including defense and intelligence agencies around the world.

- We're familiar with providing customers with scalable services, such as enabling Billetel to meet a peak demand of 70,000 tickets/day for major sporting events.
- No process is too big: we helped the US Army modernize its \$4.3 billion supply chain.
- We are the only cloud provider featuring multi-platform application transformation. We help you choose the ideal platform for re-platforming legacy applications or transforming applications and business processes for the cloud.

WE CAN HELP

The CSC Cloud Adoption Assessment will help you reach the right decisions to start your journey to the cloud. At the end of the assessment, you'll understand:

- What all the cloud-related jargon means
- How to align your cloud computing and business strategies
- Which parts of your business are suitable for moving to a cloud-based delivery model and which aren't
- How much of each process you should put into the cloud: whether you should retain control in-house but use cloud-based infrastructure, buy the entire process as a service, or something in between.
- Which services are enterprise ready and offer the right levels of security and governance for your business
- The impact on procurement and what to consider before signing on the dotted line



CSC — COMMITTED TO YOUR SUCCESS

With more than 50 years of system integration experience, we understand the enterprise. Customer-centric and platform independent, we help you select the best technology. Security is an integral component of all our offerings, processes and systems. Our high level of support helps you minimize risks.

FIND OUT MORE

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