



CSC GLOBAL
ALLIANCES

Powering the Digital Enterprise Together

CSC Global Alliances

Digital technology is transforming every industry. CSC is a leader in next-generation IT services and solutions. CSC Global Alliances provide a world-class ecosystem, enabling clients globally to identify and address critical business challenges. Our proven, multi-dimensional solutions are purpose-built using products and services from the world's leading technology providers. Through our global strategic alliances, we deliver the right solution and the right team to power the Digital Enterprise.

BEST-IN-CLASS ALLIANCE ECOSYSTEM

The rate at which markets are changing continues to accelerate. What used to take a year now happens in a quarter. No company can succeed on its own. Partnering is essential. At CSC, we develop and grow strategic relationships with the world's top innovation companies.

We choose strategic alliances based on their philosophical and technical alignment with our vision of the Digital Enterprise and our clients' strategic business goals. Each company also shares our drive to continuously exceed expectations and the ability to deliver globally.

WOVEN ACROSS OUR STRATEGY AND OPERATIONS

Our alliance relationships connect across all our solutions, business units, organizational levels, geographies and vertical markets. We use each other's products and collaborate on virtually everything: from the conception and evolution of joint offerings through

design and delivery. This depth lets us see around technical and operational corners so we can recommend future-state environments that will efficiently accelerate each client's digital journey.

We have decades of experience leading large, complex relationships — some of our alliances span more than 40 years. We bring that experience to bear helping clients overcome their biggest challenges. Rigorous governance processes are at the heart of our alliance success. To create more cohesive and effective working relationships, we:

- Interconnect the people in our companies at virtually every level — including senior executive sponsors, dedicated management resources, regional contacts and technology leads — to build trust and transparency.
- Create joint business plans that include technical, educational, and sales and marketing activities that strengthen our core capabilities.

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ABOUT CSC

CSC is a global leader in next-generation IT services and solutions. The company's mission is to enable superior returns on our clients' technology investments through best-in-class industry solutions, domain expertise, and global scale.

- Work cross-organizationally on engineering and development to create solutions and best practices that address specific client pain points and market needs.
- Share early technology roadmaps, R&D, and training and certification opportunities long before they're announced publicly.

This commitment to governance means that clients experience multiple companies working as one, with one face and one point of accountability.

CONSISTENT CLIENT FOCUS

A guiding principle of our alliance activities is to continuously simplify the often complex process of digital transformation. Our joint solutions and services are integrated — often leveraging more than one alliance — tested, scalable and replicable. These characteristics speed the client's time to value and deliver stunning organizational agility.

During our engagements, we do the heavy lifting so clients can stay focused on their strategic business challenges.

Our technology experts — trained and certified on alliance technology — develop leading-edge intellectual property. Joint Centers of Excellence are a good example of how we speed and simplify our clients' digital journey. CSC employees, alliance staff and clients use these facilities to research, configure and test client solutions in a safe, offsite environment. Once implemented, these solutions are effective and supportable from day one.

This focus and these traits are the value propositions that differentiate CSC and uniquely position us with our clients of today and tomorrow.

LEARN MORE

For more information about CSC Global Alliances, please visit us at www.csc.com/global_alliances.

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These companies are the foundation of our alliance ecosystem. We also have relationships with many other technology providers to support regional and solution-specific delivery needs.